

# Events

Event

## Centerforce Diverse Rainmaker Summit: Excellence in Business Development 2023

When: November 29, 2023

People: Jeannine Yoo Sano

### Related People

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Jeannine Yoo Sano

### Related Services

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On November 29, Axinn partner Jeannine Sano will speak on the “Generating New Clients: Building Relationships, Networking & Prospecting” panel at Centerforce’s virtual Diverse Rainmaker: Excellence in Business Development Summit.

Panelists will discuss building a network of new contacts that can become new clients; leveraging existing contacts and your firm’s reputation to build your network and prospect; and the role diversity plays in prospecting.

Click [here](#) for more information, including how to register.

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